

**DEPARTMENT OF INVESTMENT  
AND  
PUBLIC ASSET MANAGEMENT  
MINISTRY OF FINANCE  
GOVERNMENT OF INDIA**

**Request for Proposal  
for  
Empanelment of Legal advisors for the disinvestment of Government of  
India shareholding through the Offer for Sale method through the Stock  
Exchange Mechanism.** -

**Document Reference:F.No.3/5/2021-DIPAM-V  
Date: 28.09.2021**

**Issued by:**

**Department of Investment and  
Public Asset Management,  
Ministry of Finance  
New Delhi  
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Website: [www.dipam.gov.in](http://www.dipam.gov.in)**

## **DISCLAIMER**

*This Request for Proposal (RFP) document for 'Empanelment of Legal advisors for the disinvestment of Government of India shareholding through the Offer for Sale method through Stock Exchange Mechanism contains brief information about the scope of work and selection process to assist bidders in formulation of their proposal ("the Proposal").*

*This Document does not purport to contain all the information that may be required by the Bidder. The bidder should conduct their own independent assessment, investigations and analysis and should check the reliability, accuracy and completeness of the information at their end and obtain independent advice from relevant sources as required before submission of their proposals.*

*Department of Investment and Public Asset Management ("DIPAM"), its employees and advisers make no representation or warranty and shall have no liability to any person including any bidder under any law, statute, rules or regulations or tort, principles of restriction or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from, to be incurred or suffered on account of anything contained in this document or otherwise, including the accuracy, adequacy, correctness, reliability or completeness of the Terms of Reference and any assessment, assumption, statement or information contained therein or deemed to form part of this RFP or arising in any way in this selection process.*

*DIPAM reserves the right to accept or reject any or all applications without giving any reasons thereof. DIPAM will not entertain or be liable for any claim for costs and expenses in relation to the preparation of the entries to be submitted in accordance with the conditions listed in this RFP.*

## Index

S.no.	Contents	Page no.
1.	Data Sheet	5
2.	Introduction	6
3.	Terms of Reference a. Scope of Work of the domestic legal advisor b. Scope of Work of the international legal advisor	6
4.	Pre-bid Conference	7
5.	Pre-Qualification Criteria	7
6.	Selection Criteria and Procedure	8
7.	Bid Preparation	9
8.	Bid Submission	10
9.	Empanelment of Successful bidder	12
10.	Payment terms	12
11.	Termination of the assignment	13
12.	Laws Governing the contract	14
13.	Non-Disclosure	14
<b>Annexures</b>		
I	Instructions to the bidder	16
II	Guidelines for qualification/disqualification of Legal advisors for Empanelment.	20
III	Bid Forms: F-1: Tender Acceptance Letter	21
	F-2: Authority letter authorizing the person of the bidder to sign the proposal and other documents	23
	F-3: Undertaking with respect to certificate submission for no adverse order by Regulator and No Conflict of Interest	24
	F-4: Certificate with respect to No Conflict of Interest	25

	F-5: Certificate with respect to No adverse order by Regulator	26
	F-6: Details of Domestic and International Equity Offerings	27
	F-7: Details of Past transactions with DIPAM	28
	F-8: Details of all Pending Litigations.	30

## 1. DATA SHEET

1	Name of the Bid	RFP for Empanelment of Legal advisors for the disinvestment of Government of India shareholding through the the Offer for Sale method through Stock Exchange Mechanism.
2	Time-period of contract	Two (02) years from date of empanelment (extendable by one year)
3	Empanelment Fee (Refundable)	Rs.50,000/-
4	Name of the Authority's official for addressing queries/clarifications and submissions*	<b>Shri Prankur Gupta, Deputy Secretary</b> Department of Investment and Public Asset Management, Ministry of Finance New Delhi <b>Ph: 011-24363056</b> <b>Email: <a href="mailto:prankur.gupta@gov.in">prankur.gupta@gov.in</a></b> <b>Website: <a href="http://www.dipam.gov.in">www.dipam.gov.in</a></b>
<b>Schedule of Bidding Process</b>		
	<b>Task</b>	<b>Key Dates</b>
	Last date of receiving queries	<b>07.10.2021 (5:30 P.M.)</b>
	Pre-bid conference	<b>08.10.2021 (3:00 P.M.)</b>
	Proposal Due Date (PDD)/ Bid End Date	<b>20.10.2021 (3:00 P.M.)</b>
5	Opening of Technical Bids	<b>21.10.2021 (3:00 P.M.)</b>
	Technical presentation	To be communicated
	Issuance of Letter of Award (LOA)	To be Communicated
<p><b>*Note:</b></p> <p>1. Pre-bid queries can be sent till <b>07.10.2021 (5:30 P.M.)</b>, but please try sharing the queries by <b>05.10.2021</b> as it will be helpful for discussion in the pre-bid conference.</p> <p>2. The Pre-bid conference will be held on <b>08.10.2021 (3:00 P.M.)</b> and the link will be shared</p> <p>3. The proposal due date/Bid end date for <b>20.10.2021 (3:00 P.M.)</b>.</p> <p>4. All Bids shall be submitted online only at CPPP website: <a href="https://eprocure.gov.in/eprocure/app">https://eprocure.gov.in/eprocure/app</a> only. Manual bids shall not be accepted.</p> <p>5. Tenderers/Contractors are advised to follow "General Instructions to Bidder for Online Bid Submission" provided in the <b>Annexure-I</b></p>		

## **2. INTRODUCTION**

- 2.1 The GOI envisages to disinvest its shareholding in CPSE's through the Offer for Sale through Stock Exchange Mechanism for which this Request for Proposal (RFP) for Empanelment of Legal advisors is being floated.
- 2.2 The Department of Investment and Public Asset Management, on behalf of Government of India, requires the services of reputed Law Firms- Domestic and International, with experience and expertise in Initial/Further Public Offerings in capital markets to act as Legal Advisors and assist the Government in the process. The Domestic Law Firm will act as the Lead Legal Adviser to the Issue and is required to submit proposal in consortium with an International Law Firm of Repute, with similar experience and expertise in Public Offerings in capital market.
- 2.3 The eligible Law firms, as per the eligibility conditions prescribed in para 6 may submit their proposals as per the guidelines mentioned hereunder for selection of the Law firms.
- 2.4 The scope of work of Domestic Legal Adviser and that of International Legal Adviser is as detailed in para 4.

## **3. TERMS OF REFERENCE**

### **3.1 Scope of Work of the "Domestic Legal Advisor"**

- a. Drafting, reviewing and finalization of the Notice for filing with Stock Exchanges and Public Notice, if required.
- b. Drafting responses to queries received from SEBI, Stock Exchanges, depositories, etc. until the completion of all activities relating to OFS.
- c. Drafting of the consent letters to be taken from all intermediaries.
- d. Reviewing all other relevant legal and other documents.
- e. Drafting and reviewing of all Agreements relating to the OFS (including Merchant Banker/Broker Agreements, other Agreements, if any).
- f. Providing advice, consulting, holding discussions with the Legal advisors and officials of the Company during OFS.
- g. Providing all other legal advice on research publication and dissemination, statutory and corporate advertisement in connection with the OFS as may be required.
- h. Advising and Processing of RBI applications, if required.
- i. Providing advice on the duties and actions of the Offer or, including drafting of any applications, letters, certificates etc in connection with the OFS.

- j. Providing advice in relation to the offer pertaining to domestic regulations.
- k. Assisting with respect to Closure of Offer.
- l. After completion of OFS transaction, advising the Government on the method & modalities of allotment of shares to employees and render other such legal assistance as may be required in connection therewith.
- m. Any other matter connected with proposed OFS.

### **3.2 Scope of Work of the "International Legal Advisor"**

- a. Providing written advice relating to international publicity related restrictions.
- b. If required, providing written advice on draft international marketing documents.
- c. Providing written advice on internet restrictions.
- d. Advising on selling restrictions in international jurisdictions.
- e. Opinion on US Investment Company Act, if applicable.
- f. Providing other legal advice and opinions in connection with the issue pertaining to international law, as may be required.
- g. Completion of all necessary legal formalities as may be required by competent
- h. Authorities/ prescribed authorities as per applicable laws for the proposed OFS.
- i. Any other matter connected with the proposed OFS.

## **4. PRE-BID CONFERENCE**

A pre-bid meeting with the prospective bidders shall be held on **08.10.2021 (3:00 P.M.)** through Video Conferencing

The Bidders are required to send their queries for the Pre-bid meeting prior latest by **07.10.2021 (5:30 P.M.)** to [prankur.gupta@gov.in](mailto:prankur.gupta@gov.in). Queries received through any other means shall not be acceptable.

## **5. PRE-QUALIFICATION CRITERIA**

- 5.1 The domestic law firm should be a reputed professional firm having experience of at least 5 years in providing Legal consultancy and advisory services with Initial/Further Public Offerings in capital markets. The bidder should have completed at least 3 such transactions during the period starting from 01.04.2016 to one day prior to the date of bid submission.
- 5.2 The domestic law firm should note that the International Law firm with whom they decide to tie up should have the relevant experience of managing Indian Capital market transactions i.e., IPOs/FPOs/OFS (Rule 144A or Reg S

transactions) as counsels to the issuer or underwriters with drafting responsibility for the customary sections of the offer document and preparing international wraps together with requisite experience and capacity to issue 10b-5, or to issue any other opinion required for capital market transactions as is customary or mandatory.

*In case of consortium bids, the Domestic Law Firm will act as the Lead Legal Adviser to the Issue and is required to submit proposal in consortium with an International Law Firm of Repute, with similar experience and expertise in Public Offerings in capital market.*

*Note 1. Consortium will be treated as one party and in case of selection, only consortium leader's name will appear in the documents like the Notice to the Stock Exchanges.*

*Note 2. The partners of one consortium are precluded from participating in the bid, as a partner to another consortium.*

- 5.3 Bidder should have handled or advised on at least one Equity Capital Market transaction (IPO/ FPO/ OFS/ QIP/ Rights Issue) as Legal advisor of transaction size Rs 500 crore or more.
- 5.4 Bidder should meet the prescribed guidelines for Legal advisors by Government of India for qualifications for disinvestment process, enclosed at **Annexure-II**. The interested bidders fulfilling eligibility criteria are advised to go through the guidelines and if eligible, submit certificate as part of the proposal as per Annexure.

## **6. SELECTION CRITERIA AND PROCEDURE**

### **Procedure for Selection of the Legal advisors(s)**

- 6.1 A two-stage selection process will be adopted.
- 6.2 The first stage will involve pre-qualification and short listing of successful bidders by IMG on the basis of bids and in accordance with the provisions of this Request for Proposal for Empanelment.
- 6.3 In the second stage the eligible bidders would be required to demonstrate their credentials before the IMG through a presentation, covering the areas/criteria listed. The IMG would evaluate the Bidders on the criteria mentioned in para 7, based on their presentation and the proposals received and shortlist them for empanelment. The date, time and venue of the presentation will be posted on the website of DIPAM (<https://dipam.gov.in>) in due course.
- 6.4 The bidder scoring the points/marks above the benchmark set (70 marks out of 100 marks) would be empanelled.



## 7. BID PREPARATION

- 7.1 The Proposals are to be submitted in detail as indicated in the following Sections. The weightage for evaluation of the Legal advisor(s) in respect of each criterion has been indicated against each Section.

<b><i>Proposal Content</i></b>	<b><i>Weightage</i></b>
<p><b><i>Section A: Experience and Capabilities in handling Public offerings/ capital market transactions as Legal advisor from 01<sup>st</sup> April, 2018 to one day prior to the date of Bid submission.</i></b></p> <ul style="list-style-type: none"> <li>i. Profile of the organization</li> <li>ii. Capability, capacity and previous experience of the Firm and expertise in handling such assignment.</li> <li>iii. Details of domestic/international offerings handled.</li> <li>iv. Demonstrate ability to work with Government and in coordination with Legal advisors and other intermediaries as a part of team, including ability to co-ordinate the work of International Law Firm.</li> </ul> <p>Details of Public Offerings/ capital market transactions managed as Legal advisor to be provided in format given at <b><u>ANNEXURE III (BID FORM: F-6)</u></b></p>	<b>30 Marks</b>
<p><b><i>Section B: Infrastructure and Manpower</i></b></p> <ul style="list-style-type: none"> <li>i. Details of infrastructural facilities like office, manpower, etc. in India and abroad.</li> <li>ii. Detailed profile of the core and support teams (with CVs of each team)</li> <li>iii. Member detailing qualification and relevant experience that will be deployed on each assignment in the event of selection.</li> </ul>	<b>30 Marks</b>
<p><b><i>Section C: Past Performance as Legal advisor with DIPAM (In Initial Public offering or offer for sale) with effect from 1st April, 2018)</i></b></p> <ul style="list-style-type: none"> <li>i. The Legal advisors would be evaluated on the basis of the past performance of legal advisor on transactions completed with DIPAM. The tasks and issues handled during the transaction and the nature &amp; scale of transactions handled by the legal advisor, details of which</li> </ul>	<b>10 Marks</b>

<p>is required to be furnished in the format enclosed at <b><u>ANNEXURE III (BID FORM: F-7)</u></b></p> <p>ii. The ability of the deal team that handled the issues that had arisen during the transactions.</p> <p>iii. Understanding of the regulatory framework by the deal team and the time frame and quality of response to the queries of DIPAM/Company (being disinvested).</p> <p><i>Note: The Legal advisor who have not worked on any assignment in the past with the DIPAM would be evaluated on all parameters except Section B above and would be awarded marks out of 90 instead of 100 and then proportionately increased to a scale of 100 so that they are neither at an advantage nor at a disadvantage.</i></p>	
<p><b><i>Section D: Understanding of the Regulatory framework</i></b></p> <p>i. Demonstrate understanding of the legal, policy &amp; regulatory issues in Public Offerings/OFS, i.e. SEBI, Companies Act, FDI, etc.</p> <p>ii. Indicate your expertise in handling the regulatory requirements and securing the required approvals from the authorities concerned.</p>	<p><b>30 Marks</b></p>

## 8. BID SUBMISSION

8.1 Proposals are required to be submitted as per the following directions:

8.1.1 **Cover-1(Online)**: For the purpose of Pre-Qualification containing the following:

- (a) The bank draft/pay order/digital payment (to be credited to Govt. AccountNo. 34663044146; IFSC: SBIN0000625, SBI, Central Secretariat Branch, New Delhi by using Inter Bank RTGS Code R42) of Rs.50,000/- (Rupees Fifty Thousands only) payable at New Delhi in favour of Pay & Accounts Officer, DIPAM, **as refundable fee**. In case of digital payment, a proof of the same may be attached with the bid;
- (b) Tender acceptance Letter as per **ANNEXURE III (BID FORM: F-1)**.
- (c) Authority letter authorizing the person of the bidder to sign the proposal and other documents; **ANNEXURE III (BID FORM: F-2)**

- (d) The confirmation letter duly signed by the authorized signatory of the Consortium Partners (International Law Firm) Should be furnished along with the proposal, in support of their willingness to be a part of the Consortium.
- (e) Undertaking with respect to an adverse order by a Regulatory authority or court and No Conflict of Interest duly signed by the authorized signatory of the bidder in the format enclosed at **ANNEXURE III (BID FORM: F-3).**
- (f) Containing the technical bid as per format given in paragraph - 7 along with relevant annexures, to be opened in the presence of the bidders as per critical date sheet. The bidders are also required to send technical bid in hard copy to DIPAM after the opening of the bids.

8.2 Bids shall be uploaded online to CPP portal before bid submission end date/time as per critical data sheet. The Proposals will be opened by the Bid - Opening Committee in the presence of the bidders as per critical data sheet, through video conferencing or otherwise in the Committee Room No. 421, DIPAM, 4th Floor, Block 14, CGO Complex, Lodhi Road, New Delhi.

8.3 The bids submitted should be unconditional and in accordance with the terms and conditions of this Request for proposal.

8.4 The Government reserves the sole right to accept or reject any or all Proposals thus received without assigning any reasons thereof.

**List of Annexures to be enclosed with the proposal**

<b>Cover-1 (Pre-Qualification proposal)</b>		
<b>1.</b>	Proof of bank draft/pay order/digital payment made to the Govt. Account	
<b>2.</b>	BID FORM: F-1	Tender acceptance letter
<b>3.</b>	BID FORM: F-2	Authority Letter authorizing the person of the bidder to sign the proposal.
<b>4.</b>	BID FORM: F-3	Undertaking with respect to an adverse order by a Regulatory authority or court and No Conflict of Interest
<b>Cover-1 (Technical proposal)</b>		

<b>5.</b>	BID FORM: F-6	Details of Public Offerings/ capital market transactions managed as Legal advisor
<b>6.</b>	BID FORM: F-7	Details of Past transactions with DIPAM
<b>7.</b>	BID FORM: F-8	Details of all Pending litigation

## **9. EMPANELMENT OF SUCCESSFUL BIDDER**

- 9.1 The Legal advisors will be empanelled for a period of two years, which can be extended for a period of one year with Mutual consent.
- 9.2 The empaneled Legal Advisors will be eligible to participate in further limited bids called by DIPAM. In the limited bids called by DIPAM, the selection criteria among empaneled legal advisors for specific transactions may be chosen as Least Cost selection (LCS) or Quality cum cost based selection (QCBS), as per the discretion of DIPAM.
- 9.3 Tie Breaker Rules: In case of a tie in financial bids following procedure in the same precedence order shall be adopted:
1. Legal Advisor doing least number of transactions at that point of time will be engaged.
  2. Legal Advisor having highest technical score at empanelment stage will be engaged.
  3. Engagement of Legal Advisor will be on a Random Selection basis.
- 9.4 Engagement of selected Legal advisors for the transaction would be valid for one (1) year from the date of acceptance of terms & conditions of the offer by the bidder or till the completion of transaction whichever is earlier, which could be further extended by mutual consent.
- 9.5 For any future OFS, DIPAM reserves the right to either call limited financial bids from empaneled Legal Advisor or to call bids outside of the empaneled list of Legal Advisors.

## **10. PAYMENT TERMS**

- 10.1 Empaneled bidders have to quote their fees at the time of calling of limited bids for a transaction. The fee quoted by the Bidders should be exclusive of the applicable Goods and Services Tax (GST).
- 10.2 The Fee quoted by selected Legal advisor(s) (as per the invoice/bill submitted by Legal advisors) for a specified transaction would be paid by Government of India along with applicable GST after deducting Tax 'Tax Deducted at Source' (TDS) as applicable.

- 10.3 All bills are to be raised in INR and will be payable in INR only after successful and satisfactory closure of the transaction.
- 10.4 The fee quoted should be minimum Re.1.00 (Rupee one) or in multiples of Re.1.00 (Rupee one), failing which the financial bid would be rejected. Various taxes, as applicable, should be indicated separately while raising the bills for payment of fee. All bills are to be raised in INR and will be payable in INR only after successful and satisfactory closure of the transaction.
- 10.5 The fee quoted should be unconditional and inclusive of the expenditure to be incurred on the work mentioned in paragraph 3.

#### **10.6 Drop Dead Fee**

- 10.6.1 The Bidders may quote a drop dead fee (Drop dead fees should never exceed the fees quoted for a transaction) at the time of calling of financial bids for a transaction, if any, payable by Government in case of calling off of the transaction by the Government after initiation of the process by the appointed Legal advisor.
- 10.6.2 The lowest drop dead fee quoted by any of the finally selected Bidders would be treated as drop dead fee payable by Government and be shared equally by all the selected Legal advisors.
- 10.6.3 Drop dead fee will not be a criterion in determining the L-1 Bidder.

*NOTE: The clauses stated above in para 10 (Payment terms) are indicative only. Final terms and conditions of the payment would be given at the time of calling for the limited financial bids for a particular transaction by DIPAM.*

### **11. TERMINATION OF THE ASSIGNMENT**

- 11.1 In case it is found that during the course of the empanelment or at any time before award of the assignment or after its execution and during the period of subsistence or after the period thereof, that one or more of the terms and conditions laid down in this Request for Proposal has not been met by the Bidder, or the Bidder has made material misrepresentation or has given any materially incorrect or false information, the Bidder shall be disqualified forthwith if not yet empanelled as the Legal advisor.
- 11.2 DIPAM, in its sole discretion, at any point of time reserves the right to terminate the empanelled Legal advisor and substitute the selected Legal advisors with another without the DIPAM being liable in any manner whatsoever to the empaneled/selected Legal advisor. This action will be without prejudice to any other right or remedy that may be available to the DIPAM under the Bidding Documents, or otherwise. However, before

terminating the assignment, a show cause notice stating why its empanelment should not be terminated would be issued giving it an opportunity to explain its position.

- 11.3 During the course of the empanelment of the Legal advisors, at any point of time if DIPAM (in its discretion) is of the opinion that the empaneled Legal advisors are not actively participating in the limited financial bids called for by DIPAM, then DIPAM shall have the right to remove the Legal advisor(s) from its empaneled list, as DIPAM may deem fit, without the DIPAM being liable in any manner whatsoever.
- 11.4 Further during the course of a particular transaction, at any point of time if DIPAM (in its discretion) is of the opinion that the selected Legal advisors are not performing up to the expectations of DIPAM, then DIPAM shall have the right to substitute the selected Legal advisor(s) with another Legal advisor(s), as DIPAM may deem fit, without the DIPAM being liable in any manner whatsoever.
- 11.5 In case of a default by the empaneled Legal advisor, DIPAM reserves the right to take appropriate penal action which may lead to the termination of empanelment/agreement and debarment upto 3 years from the date of such termination.
- 11.6 DIPAM reserves the right to terminate the entire Empanelment list if it desires without assigning any reasons.

## **12 LAWS GOVERNING THE CONTRACT**

This document and services hereunder shall be governed by and construed and enforced in accordance with the Laws of India and only the courts in New Delhi shall have exclusive jurisdiction for any dispute arising out of as in relation to this tender.

## **13 NON DISCLOSURE**

By virtue of empanelment and subsequent awarding the contract to the selected Legal advisor(s) and in the course of its performance, the Legal advisor may have access to the Confidential Information of the DIPAM and Central Public Sector Enterprises (CPSE). The Legal advisor is aware that Confidential Information is valuable information and any disclosure of which would cause irreparable loss and damage to the Government for which monetary compensation may not be adequate and accordingly the Legal advisor agrees and undertakes to hold the Confidential Information as confidential and shall not disclose the same including to any third party and the Legal advisor also agrees that its employees and agents shall also maintain Confidentiality of the

Confidential Information. The Legal advisor agrees that it shall neither use, nor reproduce for use in any way, any Confidential Information. The Legal advisor agrees to protect the Confidential Information with at least the same standard of care and procedures used by the CPSEs to protect its own Confidential Information. Without limitation of the foregoing, the Legal advisor shall advise the CPSE immediately in the event that the Legal advisor learns or has reason to believe that any person who has had access to Confidential Information has violated or intends to violate the terms of this Agreement, the Legal advisor shall immediately seek injunctive relief against any such person, at the its cost and expenses. If the Legal advisor hires another person to assist it in the performance of its obligations under the Contract, or assigns any portion of its rights or delegates any portion of its responsibilities or obligations under this Agreement to another person, it shall cause its assignee or delegate to be bound by the confidentiality of the Confidential Information in the same manner as the Legal advisor is bound to maintain the confidentiality.

For the purpose of this clause "Confidential Information" shall mean all non-public information, of the CPSE which is accessible by or is available to the Legal advisor directly or indirectly, whether in writing, oral, graphic, visual or any other tangible, intangible or electronic form including, without limitation, any and all information relating to the CPSE's (whether past, present or future), financial data, financial results and projections, costs and prices, details of CPSEs' employees and consultants (past, present or prospective), technologies, technical and business strategies, business and marketing plans, marketing and sales techniques, pricing and other strategies, computer programs, software tools, source codes, object codes, protocols, product descriptions, development schedules, Software positioning, choices of Software names, trade secrets or know how, customer information and Intellectual Property Rights (defined later) as well as any such information not generally known to third parties or received from others.

The selected Legal advisor shall execute a Non-Disclosure agreement at the time of award of contract after the empaneled Legal advisors are called for limited bids for a transaction, and are selected for a particular transaction.

12. For any further clarification, contact **Shri Prankur Gupta, Deputy Secretary, DIPAM, Ministry of Finance, Room No. 406, 4th Floor, Block No.11 / 14, CGO Complex, New Delhi – 110003, e-mail: [prankur.gupta@gov.in](mailto:prankur.gupta@gov.in).**

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**Instructions for Online Bid Submission:**

Tender documents may be downloaded from CPPP site <https://eprocure.gov.in/eprocure/app> as per the schedule as given in CRITICAL DATE SHEET as under:

**Bid Submission:**

1. Bid documents may be scanned with 100 dpi with black and white option which helps in reducing size of the scanned document.
2. Not more than one tender/bid shall be submitted by one contactor or contractors having business relationship. Under no circumstances will father and his son(s) or other close relations who have business relationship with one another (i.e. when one or more partner(s)/director(s) are common) be allowed to tender for the same contract as separate competitors. A breach of this condition will render the tenders/bids of both parties liable to rejection. Tenderer/bidder who has downloaded the tender from Central Public Procurement Portal (CPPP) website <https://eprocure.gov.in/eprocure/app>, shall not tamper/modify the tender form including downloaded price bid template in any manner. In case if the same is found to be tempered/modified in any manner, tender will be completely rejected and EMD would be forfeited and tenderer/bidder is liable to be banned from doing business with DIPAM.
3. Intending Bidders are advised to visit this website regularly till closing date of submission to keep themselves updated as any change/ modification in the tender will be intimated through this website only by corrigendum/ addendum/ amendment.
4. Bids will be opened as per date/time as mentioned in the Tender Critical Date Sheet. After online opening of Technical-Bid the results of their qualification as well Price-Bid opening will be intimated later.
5. The bidders are required to submit soft copies of their bids electronically on the CPP Portal, using valid Digital Signature Certificates. The instructions given below are meant to assist the bidders in registering on the CPP Portal, prepare their bids in accordance with the requirements and submitting their bids online on the CPP Portal.
6. More information useful for submitting online bids on the CPP Portal may be obtained at: <https://eprocure.gov.in/eprocure/app>



## REGISTRATION

1. Bidders are required to enroll on the e-Procurement module of the Central Public Procurement Portal (URL: <https://eprocure.gov.in/eprocure/app>) by clicking on the link "**Online bidder Enrollment**" on the CPP Portal **which is free of charge**.
2. As part of the enrolment process, the bidders will be required to choose a unique username and assign a password for their accounts.
3. Bidders are advised to register their valid email address and mobile numbers as part of the registration process. These would be used for any communication from the CPP Portal.
4. Upon enrolment, the bidders will be required to register **their valid Digital Signature Certificate (Class III Certificates with signing key usage)** issued by any Certifying Authority recognized by CCA India (e.g. Sify/nCode/ eMudhra etc.), with their profile.
5. Only one valid DSC should be registered by a bidder. Please note that the bidders are responsible to ensure that they do not lend their DSC's to others which may lead to misuse.
6. Bidder can then log into the site through the secured log-in by entering their user ID / password and the password of the DSC / e-Token.

## SEARCHING FOR TENDER DOCUMENTS

1. There are various search options built in the CPP Portal, to facilitate bidders to search active tenders by several parameters. These parameters could include Tender ID, Organization Name, Location, Date, Value, etc. There is also an option of advanced search for tenders, wherein the bidders may combine a number of search parameters such as Organization Name, Form of Contract, Location, Date, Other keywords etc. to search for a tender published on the CPP Portal.
2. Once the bidders have selected the tenders they are interested in, they may download the required documents / tender schedules. These tenders can be moved to the respective 'My Tenders' folder. This would enable the CPP Portal to intimate the bidders through SMS / e-mail in case there is any corrigendum issued to the tender document.
3. The bidder should make a note of the unique Tender ID assigned to each tender, in case they want to obtain any clarification / help from the Helpdesk.

## **PREPARATION OF BIDS**

1. Bidder should take into account any corrigendum published on the tender document before submitting their bids.
2. Please go through the tender advertisement and the tender document carefully to understand the documents required to be submitted as part of the bid. Please note the number of covers in which the bid documents have to be submitted, the number of documents - including the names and content of each of the document that need to be submitted. Any deviations from these may lead to rejection of the bid.
3. Bidder, in advance, should get the bid documents ready to be submitted as indicated in the tender document / schedule and generally, they can be in PDF / XLS / RAR / DWF/JPG formats. Bid documents may be scanned with 100 dpi with black and white option which helps in reducing size of the scanned document.
4. To save the time and effort required in uploading the same set of standard documents which are required to be submitted as a part of every bid, a provision of uploading such standard documents (e.g. PAN card copy, annual reports, auditor certificates etc.) has been provided to the bidders. Bidders can use "My Space" or "Other Important Documents" area available to them to upload such documents. These documents may be directly submitted from the "My Space" area while submitting a bid, and need not be uploaded again and again. This will lead to a reduction in the time required for bid submission process.

## **SUBMISSION OF BIDS**

1. Bidder should log into the site well in advance for bid submission so that they can upload the bid in time i.e. on or before the bid submission time. Bidder will be responsible for any delay due to other issues.
2. The bidder has to digitally sign and upload the required bid documents one by one as indicated in the tender document.
3. Bidder has to select the payment option as "offline" to pay the tender fee / EMD as applicable and enter details of the instrument.
4. Bidder should prepare the EMD as per the instructions specified in the tender document. The original should be posted/couriered/given in person to the official concerned, latest by the last date of bid submission or as specified in the tender documents. The details of the DD/any other accepted instrument, physically sent, should tally with the details available in the scanned copy and the data entered during bid submission time.

Otherwise the uploaded bid will be rejected.

5. The server time (which is displayed on the bidders' dashboard) will be considered as the standard time for referencing the deadlines for submission of the bids by the bidders, opening of bids etc. The bidders should follow this time during bid submission.
6. All the documents being submitted by the bidders would be encrypted using PKI encryption techniques to ensure the secrecy of the data. The data entered cannot be viewed by unauthorized persons until the time of bid opening. The confidentiality of the bids is maintained using the secured Socket Layer 128 bit encryption technology. Data storage encryption of sensitive fields is done. Any bid document that is uploaded to the server is subjected to symmetric encryption using a system generated symmetric key. Further this key is subjected to asymmetric encryption using buyers/bid openers public keys.
7. The uploaded tender documents become readable only after the tender opening by the authorized bid openers.
8. Upon the successful and timely submission of bids (i.e. after Clicking "Freeze Bid Submission" in the portal), the portal will give a successful bid submission message & a bid summary will be displayed with the bid no. and the date & time of submission of the bid with all other relevant details.
9. The bid summary has to be printed and kept as an acknowledgement of the submission of the bid. This acknowledgement may be used as an entry pass for any bid opening meetings.

#### **ASSISTANCE TO BIDDERS**

1. Any queries relating to the tender document and the terms and conditions contained therein should be addressed to the Tender Inviting Authority for a tender or the relevant contact person indicated in the tender.
2. Any queries relating to the process of online bid submission or queries relating to CPP Portal in general may be directed to the 24x7 CPP Portal Helpdesk.

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**Subject: Guidelines for qualification/disqualification of Legal advisors for Empanelment.**

1. The Legal advisor should be in existence for at least five years and should have an experience of at least five years in handling/advising or providing legal consultancy services with respect to Initial Public offering/Further Public Offering/Offer for sale transactions or equity capital market transactions. The bidding entity should disclose any adverse order passed against them by any regulatory authority or court during the last one year from date of submission of the bid.
2. The adverse order that will act as disqualification would be decided on a case-to-case basis by DIPAM.
3. In case the disqualification takes place, after the entity has already been appointed, the party will have a choice to withdraw voluntarily from the transaction, failing which the Government would have the liberty to terminate the appointment/contract.
4. If the registration or the licence of the firm, due to which it has the right to practice and without which it cannot carry on its usual business has been canceled/suspended or withdrawn by the regulatory authority at any time after the appointment that will automatically render the party disqualified to that extend.
5. Any entity, which is disqualified from participating in the disinvestment process, would not be allowed to remain associated with it or get associated merely because it has preferred an appeal against the order based on which it has been disqualified.
6. Before disqualifying, a Show Cause Notice would be issued to the entity concerned and it would be given an opportunity to explain its position.
7. The conflict of interest is defined to include engaging in any activity or business by the entity in association with any third party, during the engagement, which would or may be reasonably expected to, directly or indirectly, adversely affect the interests of Government of India and/ or the Company (being disinvested) in relation to the transaction, and in respect of which the entity has or may obtain any proprietary or confidential information during the engagement, that, if known to any other client of the Advisor, could be used in any manner by such client to the material disadvantage of Government of India and/ or the Company (being disinvested) in the transaction.

**Annexure-III**  
**(BID FORM: F-1)**

**Tender Acceptance Letter**  
**(To be given on Company Letter Head)**

Date:

To,

\_\_\_\_\_

Sub: Acceptance of Terms & Conditions of Tender.

Tender Reference No:

Name of Tender / Work: -

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Dear Sir,

1. I/ We have downloaded / obtained the tender document(s) for the above mentioned 'Tender/Work' from the web site(s) namely:

as per your advertisement, given in the above-mentioned website(s).

2. I / We hereby certify that I/we have read the entire terms and conditions of the tender documents from Page No. to \_\_\_\_\_ (including all documents like annexure(s), schedule(s), etc .,), which form part of the contract agreement and I / we shall abide hereby by the terms/conditions/clauses contained therein.

3. The corrigendum(s) issued from time to time by your department/ organization too has also been taken into consideration while submitting this acceptance letter.

4. I / We hereby unconditionally accept the tender conditions of above mentioned tender document(s) / corrigendum(s) in its totality / entirety.

5. I / We do hereby declare that our Firm has not been blacklisted/ debarred by any Govt. Department/Public sector undertaking.

6. I / We certify that all information furnished by our Firm is true & correct and if the information is found to be incorrect/untrue or found violated, then your department/ organization shall without giving any notice or reason therefore or summarily reject the bid or terminate the contract, without prejudice to any other rights or remedy including the forfeiture of the full said earnest money deposit.

Yours Faithfully,

(Seal with signatures of authorized signatory of the Legal advisor)

**Annexure-III**  
**(BID FORM: F-2)**

**Authority letter**  
**(To be given on Company Letter Head)**

Date:

To,

---

Sub: Authority Letter authorizing the person of the bidder to sign the proposal.

Dear Sir,

With reference to the Request for Proposal for the Empanelment of Legal advisors for the disinvestment of Government of India shareholding through the Offer for Sale through Stock Exchange Mechanism dated....., Mr./Mrs. [Name of the authorised signatory to be appointed] is appointed as an authorised signatory on behalf of the company/firm.

Mr./Mrs. [Name of the authorised signatory to be appointed] as an authorised signatory will represent the company/firm for the purpose of bidding with respect to the Request of Empanelment of Legal advisors released by DIPAM dated..... and will sign, submit and execute all documents on behalf of the company.

Mr./Mrs. [Name of the authorised signatory to be appointed] will be the authorised signatory of the company and all the acts done or documents executed by him/her shall be binding on the company.

Yours Faithfully,

(Seal with signatures of authorized signatory of the Legal advisor)

**Annexure-III**  
**(BID FORM: F-3)**

**Undertaking with respect to adverse order by Regulator and about No Conflict of Interest**

**(To be given on Company Letter Head)**

We undertake that in case we are selected to be empanelled for the purpose for which this RFP has been issued, i.e for the work related to Offer for Sale of through Stock Exchange Mechanism or sale on the stock exchanges; on appointment for a specific transaction we will give certificates as are required under the Guidelines for qualification/disqualification of Legal Advisors (Annexure-II) regarding 'No Conflict of Interest' and 'No adverse orders by Regulator' as per Annexure-III (Bid form: F-5) and Annexure-III (Bid form: F-6)

(Seal with signatures of authorized signatory of the Legal advisor)



**Annexure-III**  
**(BID FORM: F-4)**

**Certificate with respect to No Conflict of Interest**

**(To be given on Company Letter Head)**

"We Certify that we are not working for any third party that will have a conflict of interest as per Annexure-II. Further, during the course of the OFS transaction/sale of shares of -----(name of CPSE) if any conflict arises, the same will be informed to DIPAM.

*Note: The certificate should be signed by the authorized signatory.*

**(TO BE SUBMITTED WITH FINANCIAL BID)**

*(Seal with signatures of authorized signatory of the Legal advisor)*

**Annexure-III**  
**(BID FORM: F-5)**

**Certificate with respect to No adverse order by a Regulator**

**(To be given on Company Letter Head)**

“We certify that there has been no adverse order passed by a regulatory authority against us during the last one year. It is also certified that there is no investigation pending against us.”

“It is further certified that in future if any adverse order is issued against us, we will intimate the same to DIPAM.

*Note: The certificate should be signed by the authorized signatory of the Bidder. The content of the certificate must not be changed. Clarification, if any, may be provided separately.*

**(TO BE SUBMITTED WITH FINANCIAL BID)**

*(Seal with signatures of authorized signatory of the Legal advisor)*

**Annexure-III**  
**(BID FORM: F-6)**

**Details of Public Offerings/capital market transactions managed as Legal advisor**

(To be given on Company Letter Head)

Parameters	01.04.2016 – one day prior to the date of bid submission		
	Mandate	Value (In Rs. Cr.)	Services/ consultancy provided to
Domestic Equity Public Offerings	1		
	2		
	3		
<b>Total</b>			
International Equity Public Offerings	1		
	2		
	3		
<b>Total</b>			
Public Offerings Pulled Out/ Withdrawn Pre Or Post Roadshow	1		
	2		
	3		
<b>Total</b>			

**Note:** (i) Please indicate whether you were engaged by the Government of India for any Equity Public Offering, other than those mentioned above, and if so, furnish details.

(ii) Give details of any pulled out issues.

Yours Faithfully,

(Seal with signatures of authorized signatory of the Legal advisor)

**Annexure-III**  
**(BID FORM: F-7)**

**Past transactions with DIPAM**  
(To be given on Company Letter Head)

S.no.	Transaction previously taken up with DIPAM (IPO/FPO/OFS etc.)	Time Period	Government of India Receipts
1			
2			
3			

Yours Faithfully,  
(Seal with signatures of authorized signatory of the Legal advisor)

**Annexure-III**  
**(BID FORM: F-8)**

**Details of all Pending litigation**

(To be given on Company Letter Head)

Details of pending litigations

S.No.	Case No.	Court	Matter of Litigation	Date of filing/ matter initiated on	Last order passed/current status of the litigation
1.					
2.					
3.					
4.					
5.					

Yours Faithfully,  
(Seal with signatures of authorized signatory of the Legal advisor)